NEW YORK ELECTRICAL CONTRACTORS ASSOCIATION, INC.

A TRADITION OF EXCELLENCE IN ELECTRICAL CONTRACTING FOR OVER 125 YEARS

- QUALITY
- EXCELLENCE
- REPUTATION
- EXPERIENCE

- INNOVATION
- BEST PRACTICES
- EFFICIENCY

Since 1892, New York Electrical Contractors Association (New York Electrical) contractors have built this city's major landmarks – Empire State Building, Woolworth Building, Flatiron Building, Brooklyn Bridge, Yankee Stadium, Citi Field, World Trade Center and Freedom Tower and MTA NYC Transit System, among many others. For more than a century, the skyline of New York City has continued to shine brightly because of the accomplishments of our member firms.

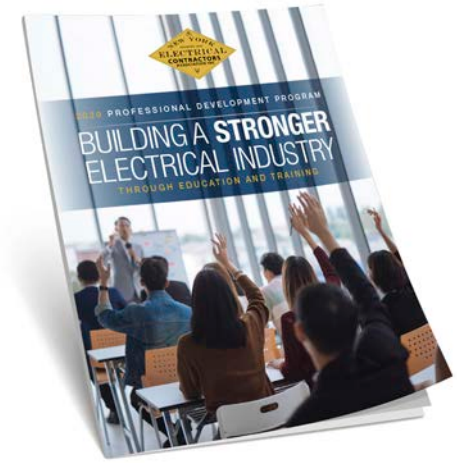
New York Electrical represents the leading electrical contractors in New York City and Westchester, NY and Fairfield, CT counties. Our market sector diversity is exemplified in all facets of the electrical industry as we serve the commercial, residential, education, health and hospitals, transportation, infrastructure, energy, alternative energy and environmental markets. Our members lead the way in sustainable power solutions, and many are LEED certified professionals.

WELCOME TO THE NEW YORK ELECTRICAL CONTRACTORS ASSOCIATION

New York Electrical is the largest section of the National Electrical Contractors Association and the voice of the $100 billion industry responsible for lighting, power and communications systems in New York City and Westchester and Fairfield Counties.

New York Electrical works to promote higher standards, safety, quality workmanship and training for our skilled workforce. We advance our industry through advocacy, education, research and standards development. Our professionalism, quality performance and superior craftsmanship are key components to maintaining our competitive edge in the industry.

Our members represent the innovators in the electrical industry. We encourage you to learn more about our organization and the value we bring to your business and your projects.



TALENTED
TRAINED
EXPERIENCED

New York Electrical Contractors Association is a proud member of the National Electrical Contractors Association (NECA National). With over 220 members in New York City, Westchester County and Fairfield County in Connecticut, we are the largest section of the national association in the United States.

New York Electrical serves as the collective bargaining representative between our members and Local Union #3, International Brotherhood of Electrical Workers. Our highly respected and skilled negotiating team understands the complexity of your business, serves your needs and represents your interests at the negotiating table.

Our members include a diversified group of electrical contractors serving every construction sector in New York: commercial, residential, education, health and hospitals, transportation, infrastructure, energy, environmental and more.

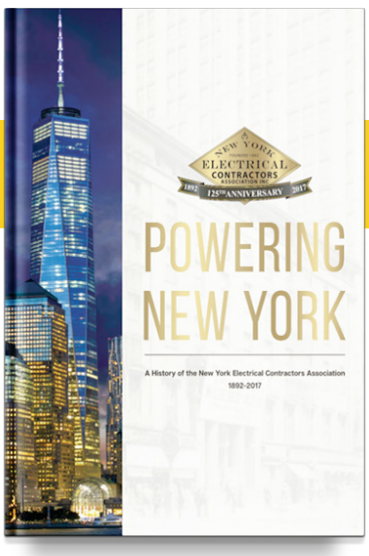
New York Electrical is the largest contractor association of its type in the United States, completing many of New York's signature projects. We are an association of professional electrical contractors advancing the management interests of the entire electrical contracting industry. The Association's core values are deeply-rooted in its proven track record.

New York Electrical members are among the leading names in the electrical contracting industry both in New York and throughout the region. The Association is comprised of large, mid-sized and small firms who adhere to the highest quality performance and safety standards. As part of their affiliation with New York Electrical, these firms maintain collective bargaining agreements with Local Union #3, International Brotherhood of Electrical Workers, and are also part of the Joint Industry Board (JIB) of the Electrical Industry, which oversees the apprenticeship training program, continuing education for journeypersons and health and welfare benefits for Local Union #3 members.

New York Electrical services every market sector, both public and private. You'll find our members working throughout the area on the most complex electrical, commercial and residential high rise installations, transit systems, environmental water treatment projects, infrastructure installations, transportation, institutional and school construction, hospitals and power plants. Our members are underground, connecting power for our transportation systems as well as powering the connections for our city's complex environmental and water treatment plants.

When you **'POWER ON'** to New York Electrical, you not only turn on the lights, you also turn on the core values of experience, expertise, reliability, safety and client satisfaction. New York Electrical's brand is an important part of the value its member companies deliver to their clients. When you call on us, you ***'Power On' to our experience, resourcefulness and construction know how.***

Our History



'Power On'

January 2021

POWER ON

A Monthly Membership Newsletter from New York Electrical Contractors Association

PRESIDENT'S MESSAGE

A message from BEN D'ALESSANDRO

President, New York Electrical Contractors Association

Dear Members,

Happy New Year! I hope that your holiday season was enjoyable and that the New Year brings health, happiness and prosperity to you and your family. There is no doubt that a lot of us are happy to be looking at 2020 through the rearview mirror!

Please make every effort to attend our General Membership meeting on Wednesday, January 6, 2021 via Zoom. We will be conducting elections for our 2021 officers and Executive Committee members in addition to providing updates on COVID-19 and how our industry is responding to the everyday challenges it poses. We will also cover important information pertaining to the new furlough period that will begin on Monday, January 4, 2021.

NYECA's Education Committee recently hosted their annual meeting and I wanted to report on the 2020 results! Over the course of 2020, NYECA's Education Committee hosted 52 classes, 23 classes were cancelled due to COVID-19 related reasons, and 29 classes were completed as scheduled. We engaged over 1,009 participants and clocked over 2,609 hours of collective learning. For a year that has been turned upside down by something completely out of our control, our programming has clearly helped our members. I would like to thank the Education Committee for all the hard work that they do all year round. Stay tuned for more information on the upcoming year as planning is underway!

I am happy to report that the Association of Electrical Contractors (AEC) and NYECA have come to an agreement on the migration of the AEC members to our Association. Over the next few months, our membership committee will be reviewing applications. This has been a long time coming and historic for our

NYECA OFFICERS

OFFICERS

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Frank Pinginella
Star Delta Electric, Inc.

WE POWER NEW YORK

ADVANCING OPPORTUNITY

Our member contractors are participating in every major project in New York, serving every market sector, both public and private. You'll find us working on New York's most complex electrical, commercial and residential high rise installations, transit systems, environmental water treatment projects, infrastructure installations, transportation, school and institutional construction, hospitals and power plants.

You will see us downtown at World Trade Center and throughout the five boroughs on major electrical, commercial and residential high rise projects. You will find us underground, connecting power for our transportation systems as well as powering the connections for our city's complex environmental and water treatment plants.

New York Electrical members have a long standing reputation of promoting diversity, in our ownership and in our workforce. We have the largest percentage of Minority and Women Business Enterprises (MWBEs) member firms in the construction industry in New York City.

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ADVOCATING FOR EDUCATION

We offer our members valuable educational opportunities by offering classroom-based courses on a variety of topics from industry safety training to developing skills that enable our member firms to be stronger and more successful business owners.

We are also advocates for providing young adults, both men and women, an opportunity for direct access to enter the electrical industry apprenticeship program from terrific programs such as The Edward J. Malloy Initiative for Construction Skills (NYC public high school students), Helmets to Hard Hats (returning U.S. Veterans) and N.E.W (Nontraditional Employment for Women).

SAFETY

New York Electrical Contractors' commitment to protect our workforce is unwavering and **safety** is an integral tool on the job. **Safety** on the job begins at apprenticeship and continues throughout the course of one's career, whether working out in the field or in the office. We employ more than 20,000 men and women in the electrical construction industry. We depend on these men and women every day to produce our work. They are, in large part, the reason for our success, and we are committed to their well-being. They are the ones who satisfy the call, maintain our customers, and expect to go home to their families, safe and sound at the end of the day. With that said, *safety is our way of life.*

Safety is our way of life.

A LONG TRADITION OF ANSWERING THE CALL

We are proud of what has been accomplished throughout the five boroughs of New York City and the surrounding counties– not only as individual employers, but together as an association. When the COVID-19 pandemic hit the Country, many of NYECA's members continued to serve communities across the State as essential workers. From building temporary emergency medical facilities, to working on essential transportation and aviation projects – NYECA worked through the pandemic.

Historically, NYECA has been at the forefront of rebuilding New York through its toughest times. After the bombing of the Trade Center in 1993 to the world changing events of September 11, 2001, we were called upon to rebuild downtown, the stock exchange and One World Trade Center. It was also NYECA members that brought Wall Street back online when Hurricane Sandy hit our shores in 2012 and devastated so many lives and properties. They played an integral role in the disaster recovery efforts and the rebuilding that ensued, and disaster relief work continues to this day.

When New York calls, NYECA answers.

10 BENEFITS OF MEMBERSHIP

1

You are a member of the Best in Class in the electrical industry!

As a member of New York Electrical, you immediately qualify for membership in NECA National and receive all the member benefits from this highly regarded organization. You can take advantage of information, education and networking opportunities as well as learn more about best practices and new business trends from colleagues across the world. Electri International (the research arm of NECA National) and other services such as news source ElectriTV, as well as other monthly publications provide timely and highly relevant information that adds value to your business.

2

You are represented in all of your union negotiations.

New York Electrical serves as the collective bargaining representative between our members and Local Union #3, the International Brotherhood of Electrical Workers. In that capacity, we are responsible for negotiating and administering labor agreements with Local Union #3, International Brotherhood of Electrical Workers (IBEW). Our highly respected and skilled negotiating team understands your business, serves your needs and represents your interests in our negotiations every three years.

3

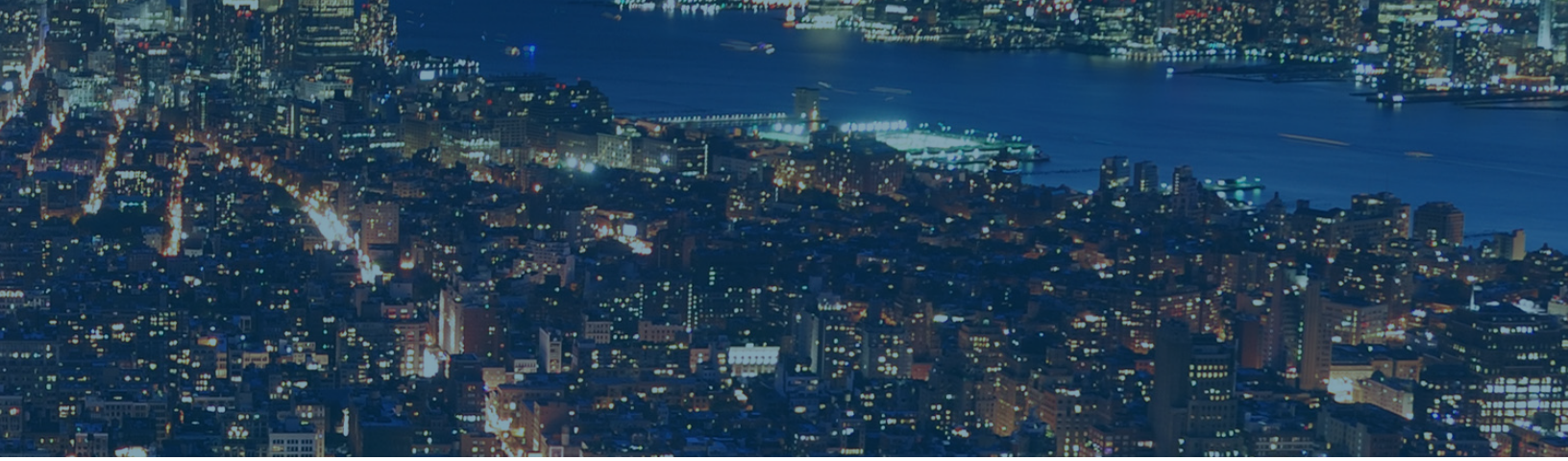
You participate in labor-management discussions that advance your business.

The Joint Industry Board of the Electrical Industry (The "JIB") is the administrator of our members' pension funds and also provides our members with a forum to address issues and promote partnering within the electrical industry. Since its inception, it has become a role model for labor-management organizations worldwide, and its success has set the tone for other boards throughout the construction industry. Many of our members serve on select committees that advance our industry. These include: Trustees, Finance, Legal Services, Employment, Deferred Salary, Apprentice, Pension, Annuity, Additional Security/HRA, Dental Plan and Vacation/Holiday/Unemployment Plan.

4

You are represented throughout New York's unionized construction industry.

New York Electrical members are represented on the Building Trades Employers' Association, which is the public voice and advocate for union contractors across all trades in New York City. New York Electrical sits in advisory and leadership capacities for this organization and other industry associations to advocate on behalf of our members. The Association also represents members' interests legislatively, presenting elected officials at every level of government with members' issues and proposed solutions. These individuals include members of the New York City Council, New York State Senate and Assembly and United States Congress, as well as city agencies such as the New York City Department of Buildings (DOB) and Fire Department of New York (FDNY).



5

You will talk to New York's construction industry leaders.

New York Electrical maintains relationships with industry leaders in both the public and private sectors. The organization meets with government agencies and authorities to advance the necessary actions to promote best procurement, payment and process practices for our member companies who serve the public sector. We also work closely with the Real Estate Board of New York and other owner associations to advance your business goals.

6

Your business success is our priority.

We support new business development by promoting the New York Electrical brand. Our promotional programs fueled through our website, print and electronic publications serve to publicize the quality, integrity and professional expertise of our member companies.

7

Learn, grow, succeed.

New York Electrical's educational programs offer you tiered learning experiences for both your project management staff, senior management and yourself. These training courses are free of charge to members and their staff.

8

Find a contractor.

As a member of New York Electrical, you are listed in our website directory, "Find a Contractor." Your contract information is listed, where clients and prospects can research the electrical contractor that meets their needs.

9

You will stay informed.

New York Electrical produces several publications and online resources that provide important and timely information for you and the industry at large. These include: Our Members-Only online intranet, our monthly newsletter, Power On, our annual education training bulletin, our contractor directory, our 125th anniversary publication, a compendium of all Project Labor Agreements as well as other email and technical alerts – all designed to keep you informed and up-to-date on industry initiatives.

10

We make our point.

Through special industry campaigns and promotional actions, New York Electrical continues to be a strong, decisive force in its industry. Throughout the year we support advocacy and special promotional campaigns that helps us make our point: union *electrical contractors are the right choice to power New York!*

NEW YORK ELECTRICAL CONTRACTORS ASSOCIATION

OFFICER

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Kristine DeNapoli, KND Electrical Contracting Corp.

1st Vice President
Robert Amabile, SJ Electric, Inc.

2nd Vice President
Rob Saville, Five Star Electric Corp.

Treasurer
Craig Gilston, Gilston Electrical Contracting Corp.

Secretary
Paul Vieira, IDL Electric and Communications

Governor
Ben D'Alessandro, L.K. Comstock and Company, Inc.

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Anthony Mann, E-J Electric Installation, Co.
Andrew Drazic, ATJ Electrical Company, Inc.
Alexander Samilenko, Fred Geller Electrical, Inc.
Frank Pimpinella, Star Delta Electric, Inc.
Richard Sobel, Quantum Electric Corp.
John Villafane, Eldor Electric, LLC.
David Wardell, Belway Electrical Contracting Corp.
Stephen Gianotti, Arcardia Electrical Co., Inc.
Bob Richardson, Forest Electric Corp.
Parag Kapadia, Kanta Electric

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John Kilgallen
Fred Romano

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David Pinter, Zwicker Electric Co, Inc.
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Hal Sokoloff, H & L Electric, Inc.

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Peter Rescigno, Assistant Executive Secretary

GENERAL COUNSEL

Edward Byrne, Murtagh, Cohen, Byrne, Cutler & Murdy
Paul Murdy, Murtagh, Cohen, Byrne, Cutler & Murdy

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